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**DMI EXCEEDS 2004 WIND TOWER PRODUCTION EXPECTATIONS
Canadian Market Keeps Company On Track**

West Fargo, N.D. (March 30, 2005) – DMI Industries manufactured and delivered nearly 1,000 wind tower sections in 2004, with 40 percent of those going to the Canadian market.

DMI managed to maintain the level of its wind tower production despite the expiration of the wind energy Production Tax Credit (PTC) in the United States on Dec. 31, 2003. First enacted in 1992, the PTC is an important factor in wind energy companies' decisions for developing new facilities.

DMI President Lars Moller credits the Canadian government's Wind Power Production Incentive (WPPI) with maintaining demand and allowing the company to level its productivity. Even without the PTC, DMI maintained nearly full production capacity and delivered towers on time from the beginning of the year.

"Considering the challenges tower manufacturers faced in 2004, we are pleased with our final outcome in terms of market activity and participation," Moller said. "Thanks to Canadian customers and American customers who stuck with us, DMI was better positioned to serve the American market once the Production Tax Credit was reinstated."

President George W. Bush signed a two-year PTC extension into law on Oct. 4, 2004. It is retroactive to Dec. 31, 2003 and will expire on Dec. 31, 2005. The American Wind Energy Association is lobbying for a full five-year extension contained in a wide-ranging energy policy bill currently being debated in the U.S. Senate.

The PTC provides a 1.8-cent per kilowatt-hour credit, adjusted annually for inflation, for electricity produced from wind farms during their first 10 years of operation.

The Canadian WPPI provides a payment of 1 cent per kilowatt-hour to wind energy producers for electricity generated over a 10-year period. Canada originally instituted the WPPI in 2001 to provide financial support for the installation of 1,000 megawatts of new capacity through 2007. In February 2005, the Canadian government increased its commitment by quadrupling the target to 4,000 megawatts through 2010.

DMI, a subsidiary of Otter Tail Corp., is a diversified steel manufacturer in West Fargo, N.D. The company fabricates products for a wide variety of industries, including: agricultural processing; ethanol production; heavy machinery manufacturing; oil and gas extraction, processing and refining; water and waste water processing; and wind energy.